



PACIFIC MODERN HOMES, INC.

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SUPPLYING QUALITY HOME PACKAGES TO THE WORLD SINCE 1968

CUSTOM PACKAGE DEPOSIT GUIDELINES

A package deposit is required on a Custom Contract when the customer desires any of the following.

- 1. To schedule the package for delivery.** This assumes that any problem notice issues have been satisfied.
- 2. To receive the current sales promotion, if any offered at the time of the initial contract signing.** The Contract must be signed by the customer and include a minimum 15% deposit (the package percentage is based upon the total Package Contract including tax and freight). Since a Custom Quote has a thirty(30) day time frame with which to sign a contract and place a deposit it can have different Sales Promotions available (or none at all) depending on the month the contract is signed and the deposit is received.
- 3. To receive an extended price guarantee period.** If a customer desires to extend their price guarantee period for delivery they must place a deposit commensurate with the desired price guarantee period as identified by the current PMHI DEPOSITS AND PRICE GUARANTEE SCHEDULE within the month of the initial contract signing. Deposits received in subsequent months from the original contract month will be subject to any applicable price increases unless the package is going to deliver within the originally stated price guarantee period.



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DEPOSITS AND PRICE GUARANTEE SCHEDULE

15% Deposit	2 Months to deliver
30% Deposit	3 Months to deliver
45% Deposit	4 Months to deliver
70% Deposit	5 Months to deliver
100% Deposit	6 Months to deliver

Price Guarantee's begin at the end of the month that the original contract was signed. Package deposit percentages are based upon the total contract amount including tax and freight.

SCHEDULING GUIDELINES

When a Customer is ready to schedule their package for delivery they must have a minimum deposit of 15% of the total contract and all other paperwork completed. This includes satisfying any Problem Notice issues. Additionally, if any Customer is not using a construction lender to fund their project then we require a 50% deposit to schedule the package for delivery. In either case, the balance is due upon delivery.